

MOODY'S | Better decisions

Moody's Analytics

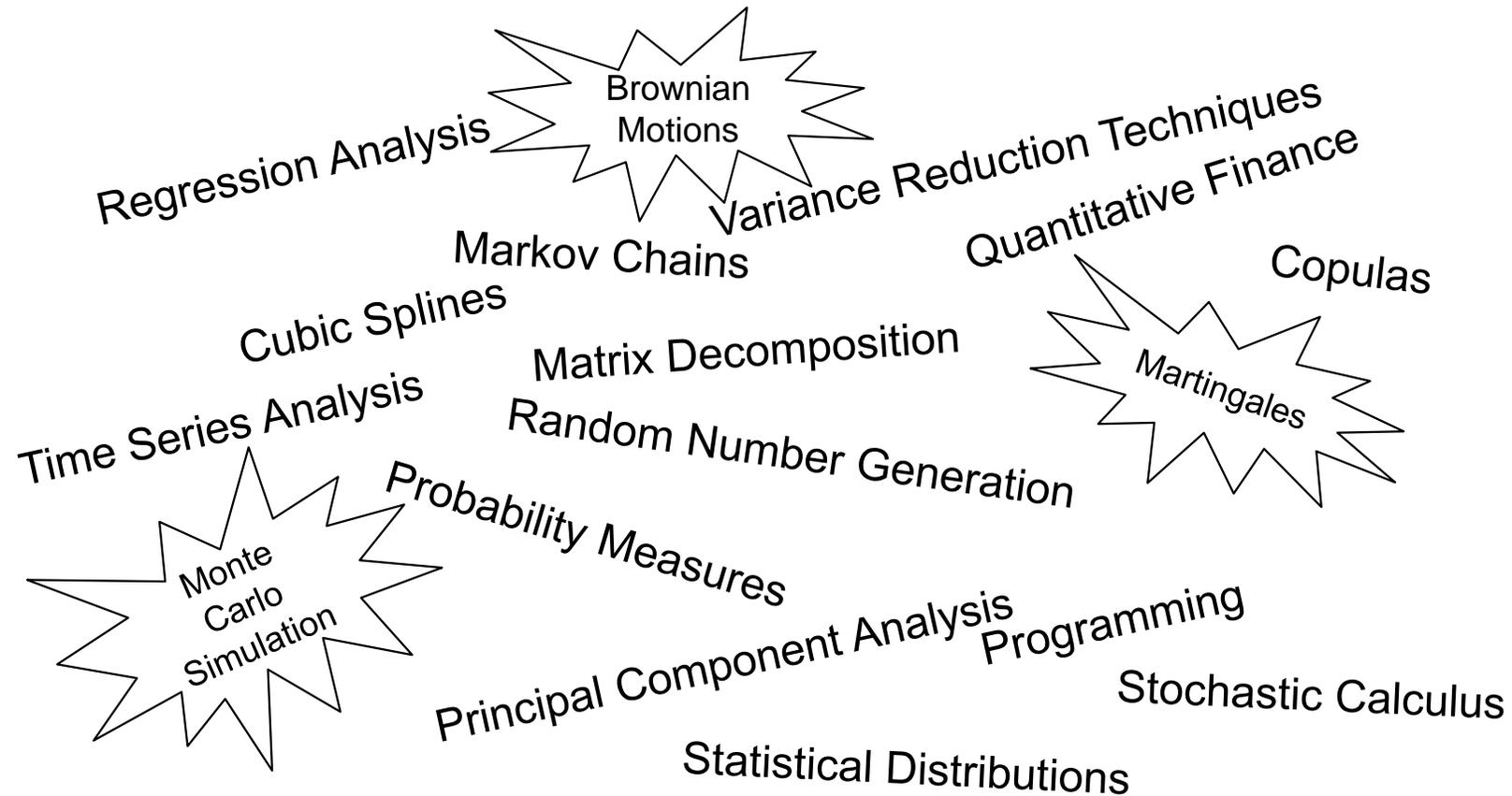
The University of Edinburgh

Amalie Fabricius-Vieira, Advisory Services

November 2020

Do you want to apply your knowledge and skills to solve challenging problems in the real world?

Moody's day to day work requires the use of a wide range of expertise and knowledge directly related to technical learnings at Edinburgh University



Agenda

1. About Moody's
2. ERS Insurance
3. ESG Models & Case Study
4. Working at Moody's Analytics ERS
5. Moody's Analytics ERS Graduate Programme
6. Q+A

1

About Moody's

Moody's by the Numbers

Beyond ratings

MOODY'S
INVESTORS SERVICE

MOODY'S
ANALYTICS

\$79+ trillion¹
in rated debt

39,000+¹
rated entities and transactions

100+ million⁸
financial statements
representing more than 20
million global private firms

500+ million⁶
economic, financial, and
demographic time series

22,000+⁷
global events and
outreach activities

1+ million⁵
facilities with Climate Risk Scores

18+ million³
US properties
in our commercial
real estate database

350+ million⁴
companies in our private
company database

67,000+²
research pieces, indicators and
analyses published annually



Moody's Analytics companies



Some of our later acquisitions



MA brands



Our risk assessments are highly relevant in times of stress

Monitoring the effects of Coronavirus

View at moodys.com/coronavirus



120%

YTD increase in usage -- moodys.com and credit scoring tools



110,000+

total visits to COVID-19 website



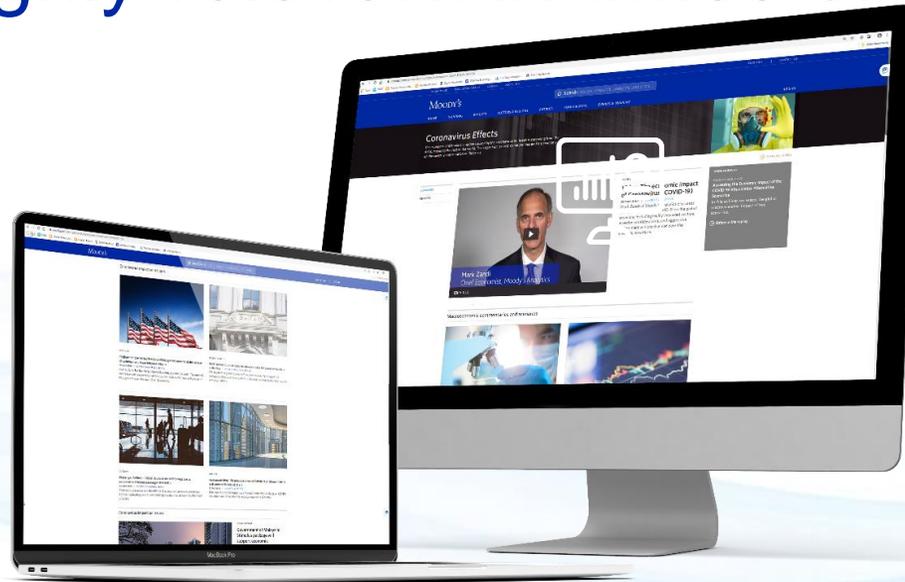
30,000+

people participated in Moody's events



900+

reports published relating to COVID-19



Economic data downloads

+10x YoY

220,000
downloads

2.4 million
downloads

Mar-19 Jun-19 Sep-19 Dec-19 Mar-20



Our Culture and Values

We play an important role in this world

MOODY'S | Better decisions



Purpose

WHY WE EXIST

To bring clarity, knowledge and fairness to an interconnected world



Mission

WHAT WE DO

To provide trusted insights and standards that help decision makers act with confidence



Vision

OUR ASPIRATION

To promote progress through better decisions

Employee Resource Groups (ERGs)

Diversity & Inclusion at Moody's has been largely defined and acknowledged through ERGs



MOODY'S
WOMEN'S
ERG



MOODY'S
LGBTQA
ERG



MOODY'S
MULTICULTURAL
ERG



MOODY'S
GENERATIONAL
ERG



MOODY'S
VETERANS
ERG



MOODY'S
MINDS
ERG



We've been recognized for how we value our team members, whether they're LGBTQA+, working parents, or veterans etc..



We provide Employee Resource Groups (ERGs) to support team members who find their diversity in gender, sexual orientation, multi-culturalism, generational divides, military duty and mental health. We will add accessibility & disability in Q4



We are consistently recognized as a Top Employer

2

ERS Insurance

ERS Insurance

ERS Insurance teams are located in:

- » Edinburgh
- » London
- » Paris
- » Grenoble
- » New York
- » Hong Kong
- » Tokyo

There are around 150 people involved in the development, implementation and support of our products, including

- » Quantitative PhDs
- » Software & Quality Assurance Engineers
- » Economists, Actuaries, CFAs and FRMs
- » Product Managers, Project Managers and Business Analysts
- » Data & Operations Specialists



Trusted advisor to the Global Financial Markets

More than just insurers

While many of our customers are insurance companies we also work with:

- » Asset Managers
- » Pension Funds
- » Consultancies
- » Financial Regulators
- » Banks

A market leader in insurance solutions

Moody's Analytics have over 175 Insurance relationships across the globe. Our products and services are used by:

- » 60% of Insurers on the Global Fortune 500
- » 80% European Insurance CRO Forum
- » 65% European Insurance CFO Forum

What we do

Insurance ERM

Description

Award winning capital and regulatory reporting solutions.

Advanced internal model solutions using cutting-edge proxy modelling techniques.

Products

- » Proxy Generator
- » RiskIntegrity™
- » Capital Aggregator

Scenario Generation

Description

Market leading scenario generation products using advanced stochastic modelling for market risks.

Used for liability valuation, real-world projection and risk aggregation.

Products

- » Economic Scenario Generator (ESG)
- » Risk Scenario Generator (RSG)

Wealth & Pensions

Description

Asset Liability Modelling for pension funds.

Helping product providers understand their products and communicating risk profile to retail customers.

Products

- » DBALM
- » Pensions Risk Analytics
- » Investment Governance
- » Wealth Scenario Generator (WSG)



Moody's Analytics Scenario Generator (SG)

Moody's Analytics Scenario Generator

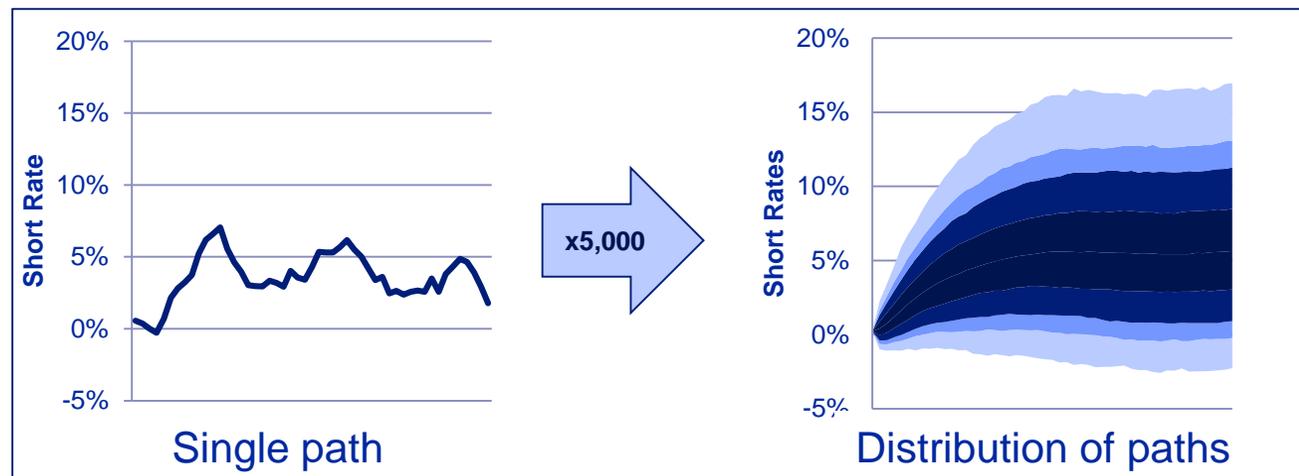


ESG Trusted by Regulators

Over 90% of Approved Internal Model firms in Europe use our ESG

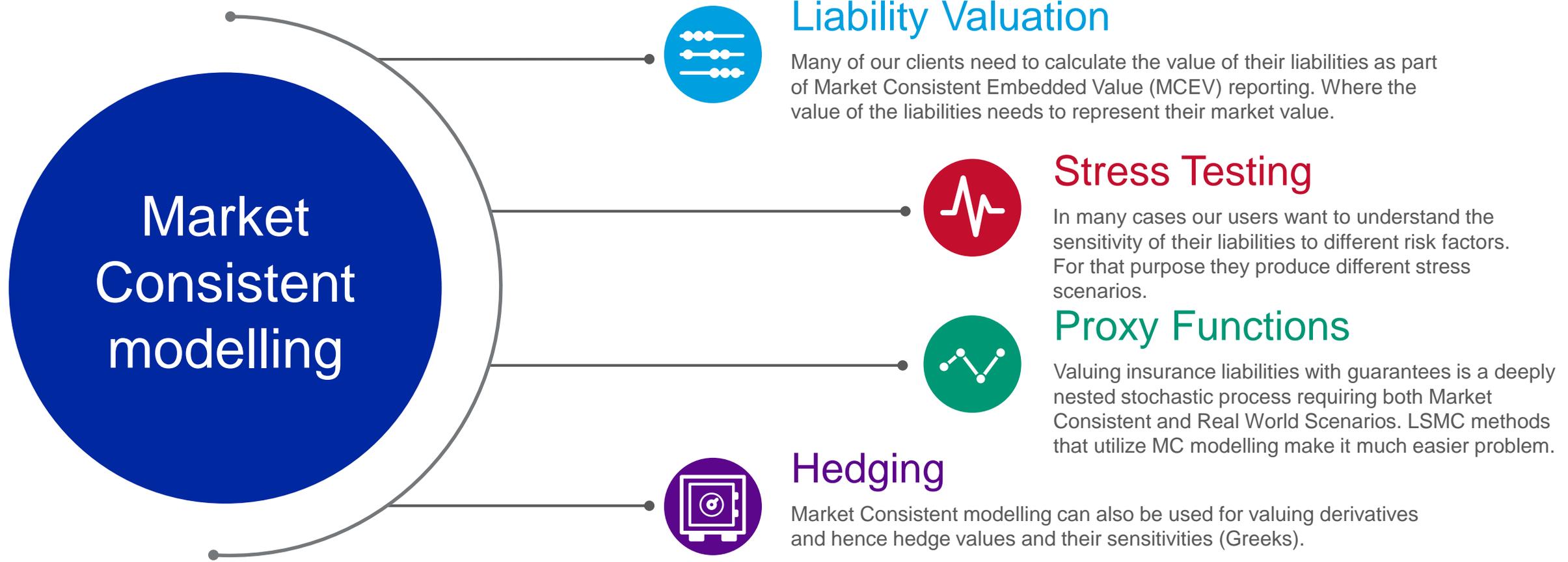
What is an Economic Scenario Generator?

- » Generates scenarios for various economic variables and asset returns using Monte Carlo simulation
 - A simulation is a collection of many paths (trials)
 - Generate 1000s of different paths of an economy by stochastically modelling many different risk drivers
 - Interest rates, equity returns, corporate bond returns
- » Two main uses:
 - Real-world projections for risk management
 - Market-consistent valuation for pricing



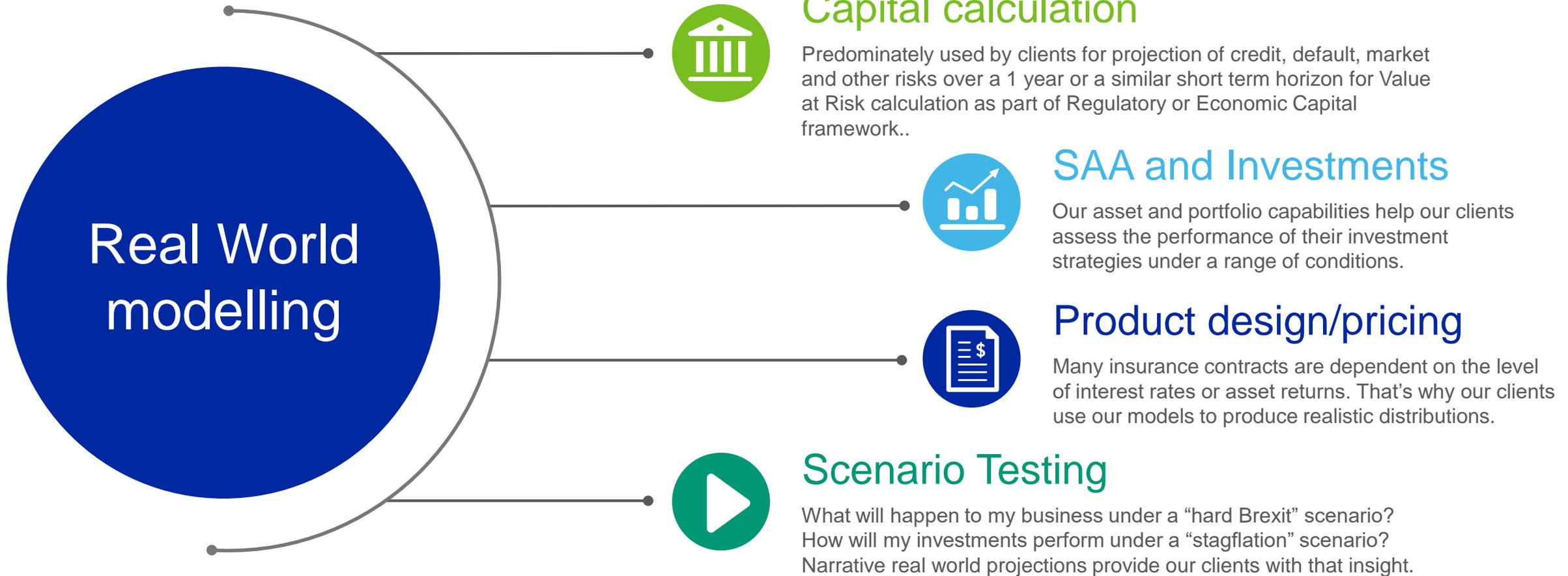
Market Consistent Modelling

What our clients use it for?

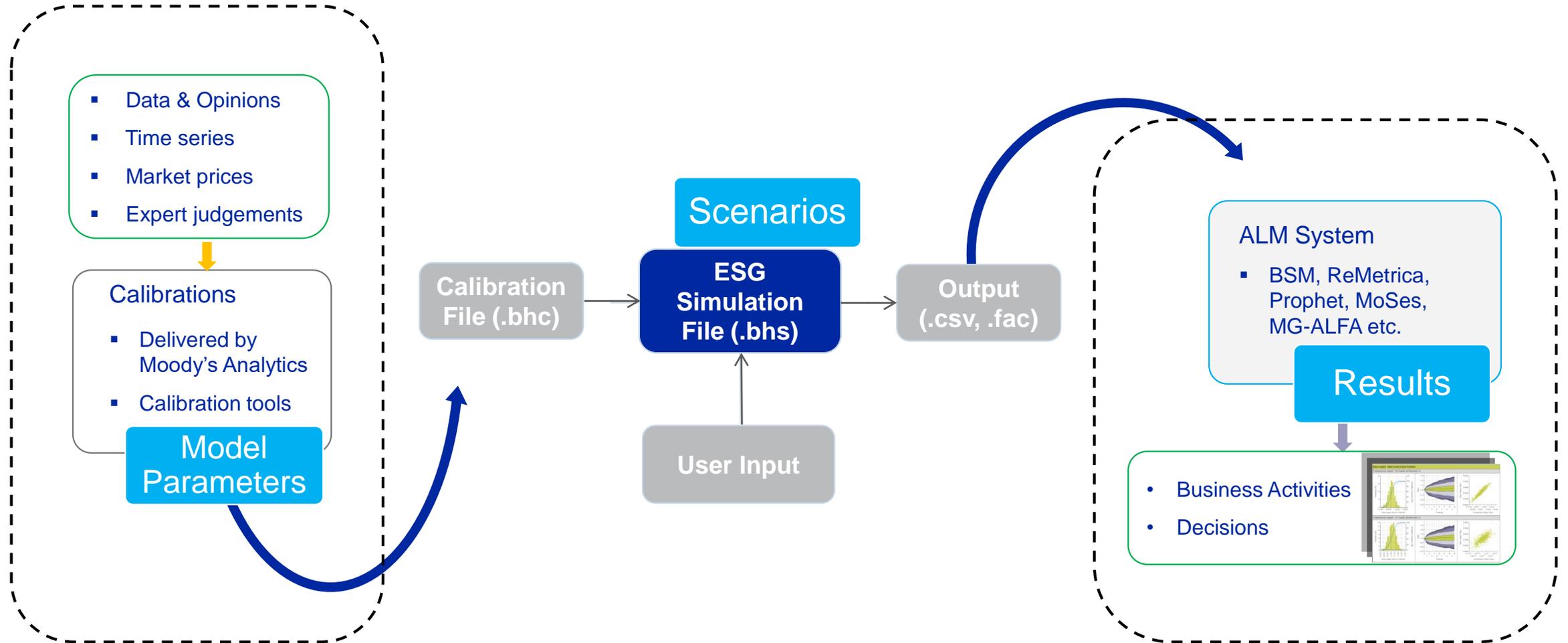


Real World Modelling

What our clients use it for?



ESG Production Process



Calibration Services

MOODY'S ANALYTICS ENTERPRISE RISK SOLUTIONS

1 Real-World Interest Rate Calibrations

1.1 Nominal Rates - Extended 2FBK Govt. Fit - Time-Varying Term Premium

EXHIBIT 1.1.1

Parameters in Extended 2FBK

Calibration Information		
Model	Extended 2-factor Black-Karasinski	
Economy	GDP	
Calibrated To	Govt. Nominal Bond Yields	
Term premium	Time-varying	

Calibration Parameters		
Parameter	30 Sep 2014	30 Jun 2014
σ_1	0.2044	0.2030
σ_2	0.0692	0.0689
σ_3	0.3456	0.3345
σ_4	0.2013	0.1946

Market Data Source Summary
Exhibit 1.1.2: Thomson Reuters. Exhibit 1.1.16: Thomson Reuters.

EXHIBIT 1.1.2

Market Bond Yield vs Spline Model Fit

EXHIBIT 1.1.3

Implied Spot and Forward Curve

EXHIBIT 1.1.4

Time-Varying Market Price of Risk

EXHIBIT 1.1.5

Target and ESG Paths

EXHIBIT 1.1.6

Yield Curve Inversion Ratio

Commentary

This section presents calibration and validation details for the base Best Views calibration yield curve which is fitted to government bonds, as well as the additional swap curve available in this calibration. Excess returns in this calibration are calculated based off the government yield curve.

Parameters in the extended 2FBK model, for both the government and swap curves, are calibrated to unconditional targets for the dispersion of nominal short & long rates and correlations between rates of different maturities. See Exhibit 1.1.1 for Govt and Exhibit 1.1.15 for swaps.

The initial instantaneous nominal yield curve is a direct input in the extended 2FBK model. The curve is derived by fitting regression splines to the market bond yields (Exhibit 1.1.2), or swap rates (Exhibit 1.1.6) and extrapolating to a limiting forward rate. The extrapolation targets are updated annually.

Target paths for the short and long rates are set based on some core principles: a) We do not make frequent changes to our long term interest rate expectations. b) Interest rates are mean reverting and c) Short term forward rates have informational content about future interest rates while long term forward rates do not. The market prices of risk associated with the two factors are calibrated subject to a trade-off between a) fitting the target path(s) and b) ensuring that risk premia on government bonds do not oscillate unrealistically by maturity. The target and model paths for short and long rates are shown in Exhibit 1.1.5. We define long rate here as the 10Y median spot rate, consistently with how our calibrations are performed. In this calibration, we use the 10 year median spot rate as the target for the long rate path.

In Exhibit 1.1.7 to Exhibit 1.1.14 we show ESC projections of the nominal short rate, 10 year spot yield, total and excess return on government bonds and their implied distributions. Short rates are continuously compounded to align with our targets. Yields and excess returns are annually compounded.

The swap calibrations and ESC validations are presented in Exhibit 1.1.15 to Exhibit 1.1.24.

MOODY'S ANALYTICS ENTERPRISE RISK SOLUTIONS

EXHIBIT 1.1.7

Nominal Short Rate

EXHIBIT 1.1.8

10 Year Spot Rate

EXHIBIT 1.1.9

Percentiles, Nominal Short Rate

Year	Value at Year (%)			
	1	10	30	100
Mean	1.33	3.73	4.06	4.17
Dispersion	0.41	2.32	3.02	3.01
99.5	2.82	13.90	18.65	17.76
99	2.60	11.86	14.97	15.76
95	2.07	8.07	9.72	9.91
75	1.55	4.70	5.13	5.24
50	1.27	3.17	3.24	3.31
25	1.04	2.14	2.04	2.09
5	0.78	1.24	1.08	1.10
1	0.62	0.85	0.70	0.69
0.5	0.57	0.72	0.56	0.62

EXHIBIT 1.1.10

Percentiles, 10 Year Spot Rate

Year	Value at Year (%)			
	1	10	30	100
Mean	2.72	3.92	4.62	4.67
Dispersion	0.40	1.58	2.23	2.27
99.5	3.96	10.14	14.31	13.89
99	3.80	8.96	12.61	12.15
95	3.44	6.89	9.05	9.04
75	2.97	4.73	5.64	5.71
50	2.70	3.63	4.11	4.18
25	2.45	2.79	3.02	3.06
5	2.12	1.94	1.91	1.96
1	1.91	1.50	1.43	1.49
0.5	1.85	1.38	1.25	1.34

EXHIBIT 1.1.11

Total Return, 10Y Government Bond

EXHIBIT 1.1.12

Excess Return, 10Y Government Bond

EXHIBIT 1.1.13

Percentiles, 10Y Govt. Total Return

Year	Value at Year (%)			
	1	10	30	100
Mean	1.43	3.28	4.61	5.25
Dispersion	3.57	6.11	7.68	7.54
99.5	9.62	26.29	37.60	36.89
99	8.91	22.01	29.20	31.66
95	6.98	14.07	18.78	19.51
75	3.90	6.61	8.38	8.82
50	1.63	2.87	3.67	4.28
25	-0.79	-0.40	0.06	0.61
5	-4.82	-6.39	-6.73	-5.55
1	-7.96	-12.21	-14.64	-12.43
0.5	-9.08	-14.03	-17.57	-16.47

EXHIBIT 1.1.14

Percentiles, 10Y Govt. Excess Return

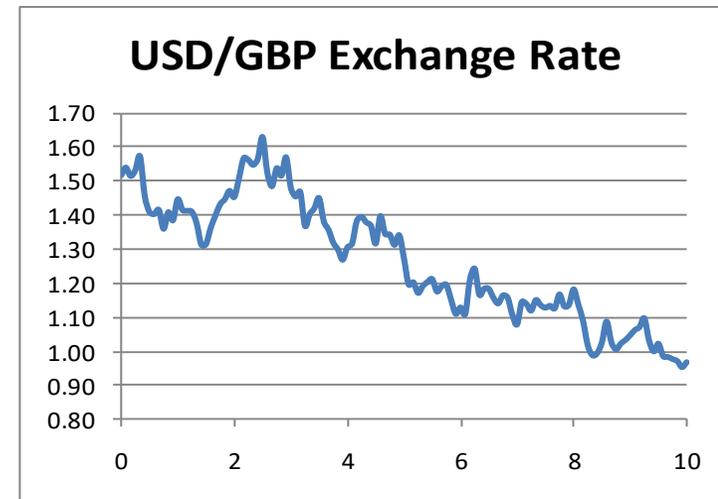
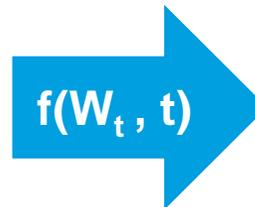
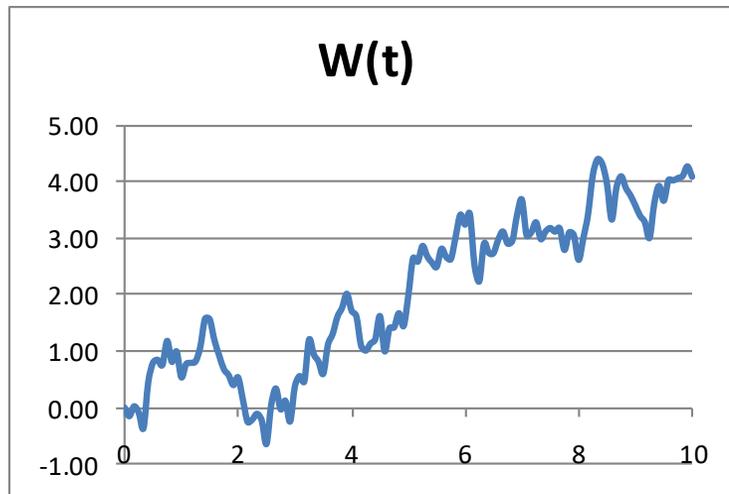
Year	Value at Year (%)			
	1	10	30	100
Mean	0.84	-0.47	0.41	0.96
Dispersion	3.57	5.78	7.09	6.91
99.5	8.98	15.16	21.70	23.18
99	8.27	13.09	17.44	19.86
95	6.36	8.28	10.73	11.47
75	3.29	2.83	4.15	4.59
50	1.03	-0.17	0.54	1.02
25	-1.37	-3.50	-3.02	-2.60
5	-5.38	-10.26	-10.85	-10.09
1	-8.50	-16.83	-19.64	-17.91
0.5	-9.61	-18.66	-24.09	-21.25

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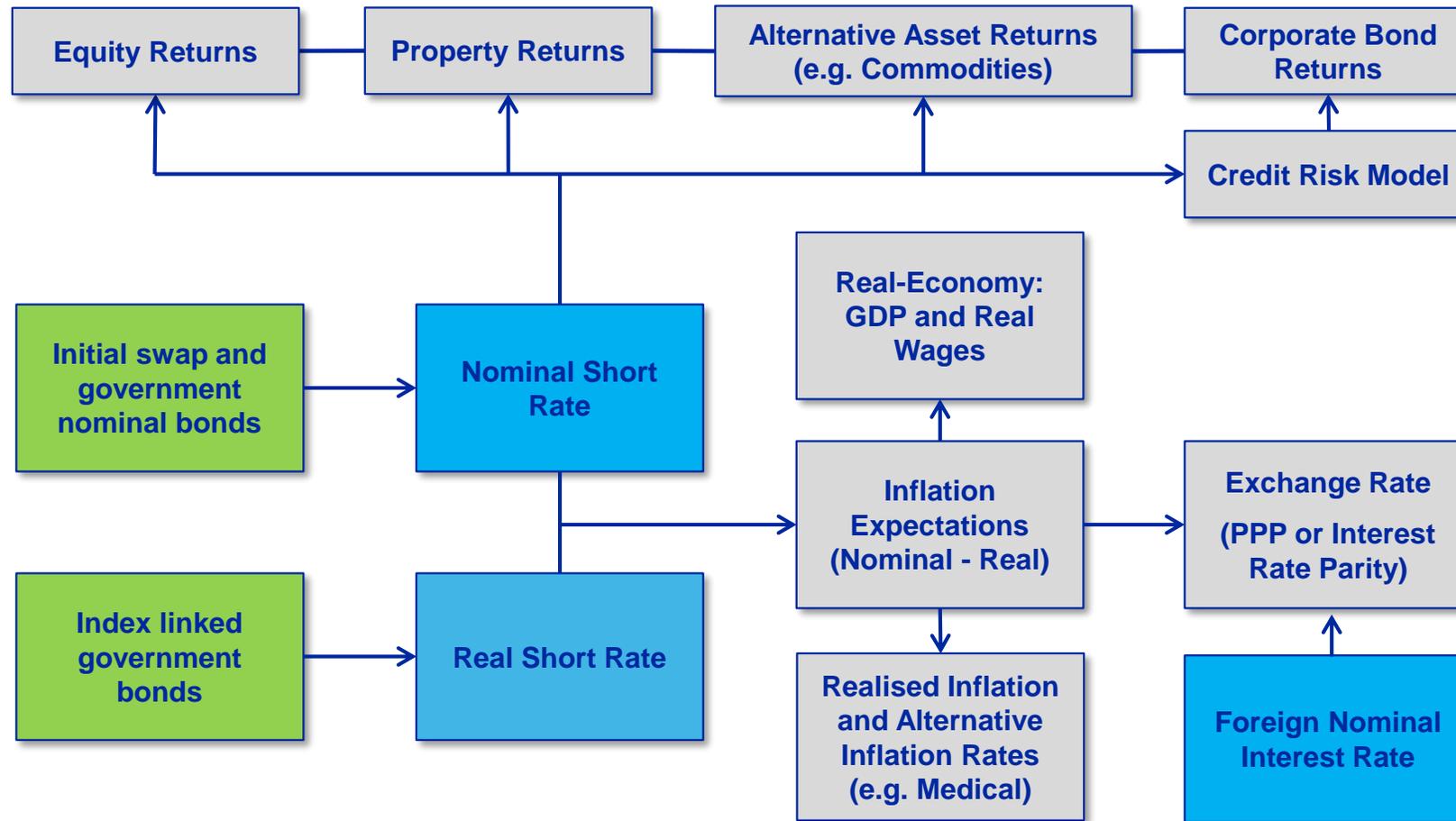
ESG Models & Case Study

Randomness in our Models

- » A Brownian motion $W(t)$ is a process for describing the evolution of a normally distributed random variable.
- » $dW(t)$ represents the normally distributed increments of a Brownian motion (aka “Shocks”)
- » Brownian motions in our stochastic equations result in the stochastic evolution of our economic variables, e.g. equity returns, interest rates and exchange rates.
- » We need to sample from a normal distribution to obtain our Brownian Motion shocks
 - We do this using pseudo random numbers



ESG Economy Model Structure



Structural relationships and correlations ensure plausible dependencies between asset classes



Example:

SVJD Equity Model

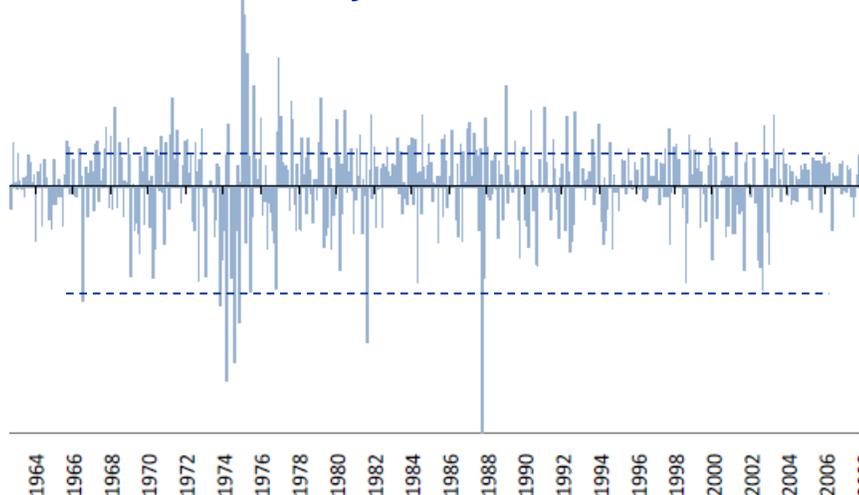
SVJD Model Motivation

Firms need to perform liability valuations that have characteristics that are similar to options (often complex):
analytical valuation impossible → need MC scenarios

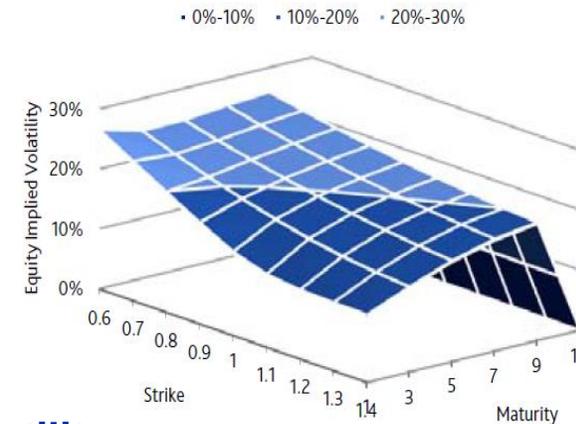
Equity Returns

- » Large asset returns are more likely to be negative
- » Returns are correlated across economies – Tail Correlations
- » Negative skew in equity return distributions

Monthly Excess Returns



Market Implied Volatility Surface

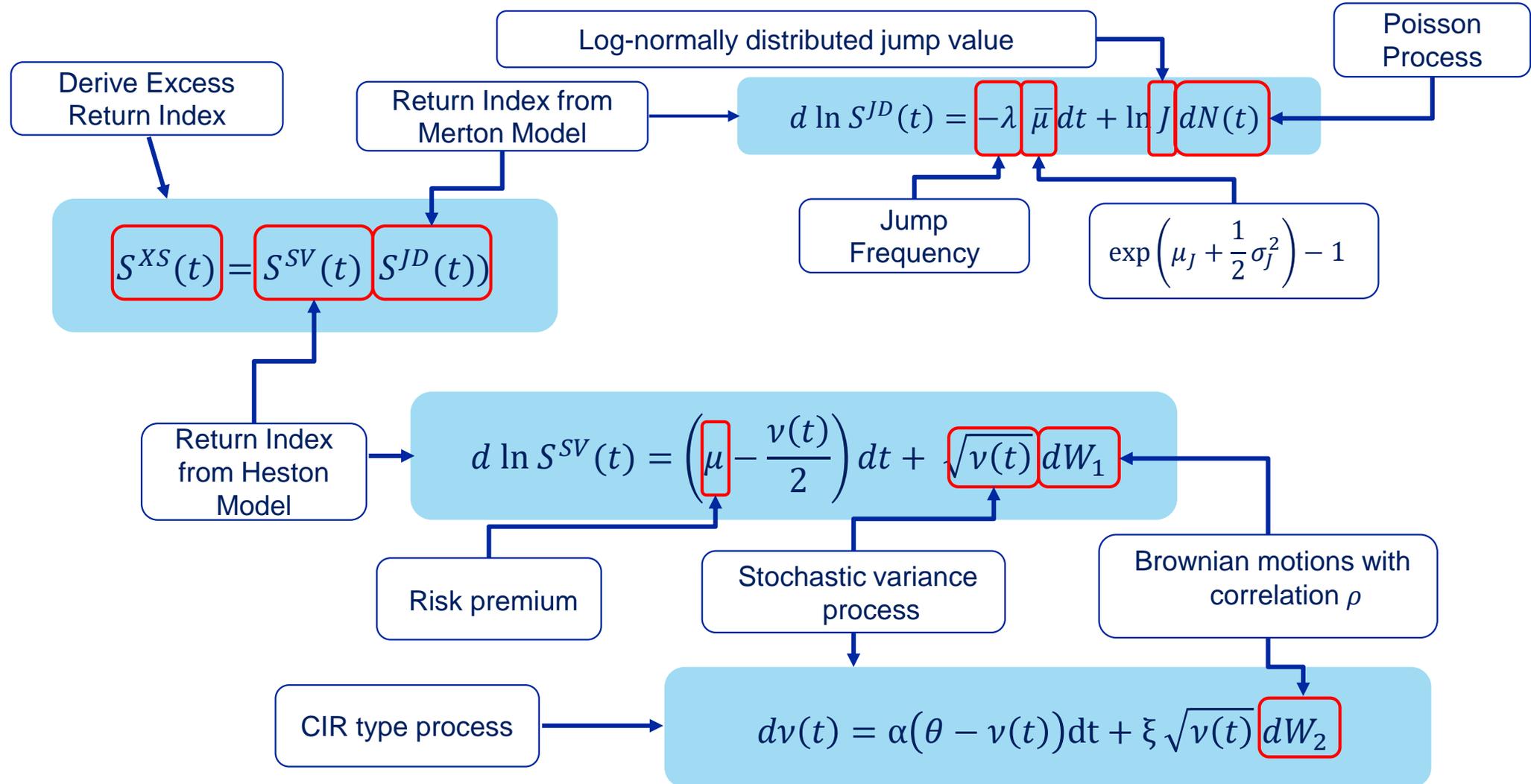


Volatility

- » Asset returns do not display constant volatility
- » Large asset returns tend to be associated with large volatility
- » Volatility tends to be mean reverting
- » Asset returns exhibit volatility clustering
- » Implied volatilities can vary by option term and strike (Volatility smile)

SVJD Model Structure

» A model of “excess” return, being the additional return over the risk free (i.e. cash) return



SVJD Implementation

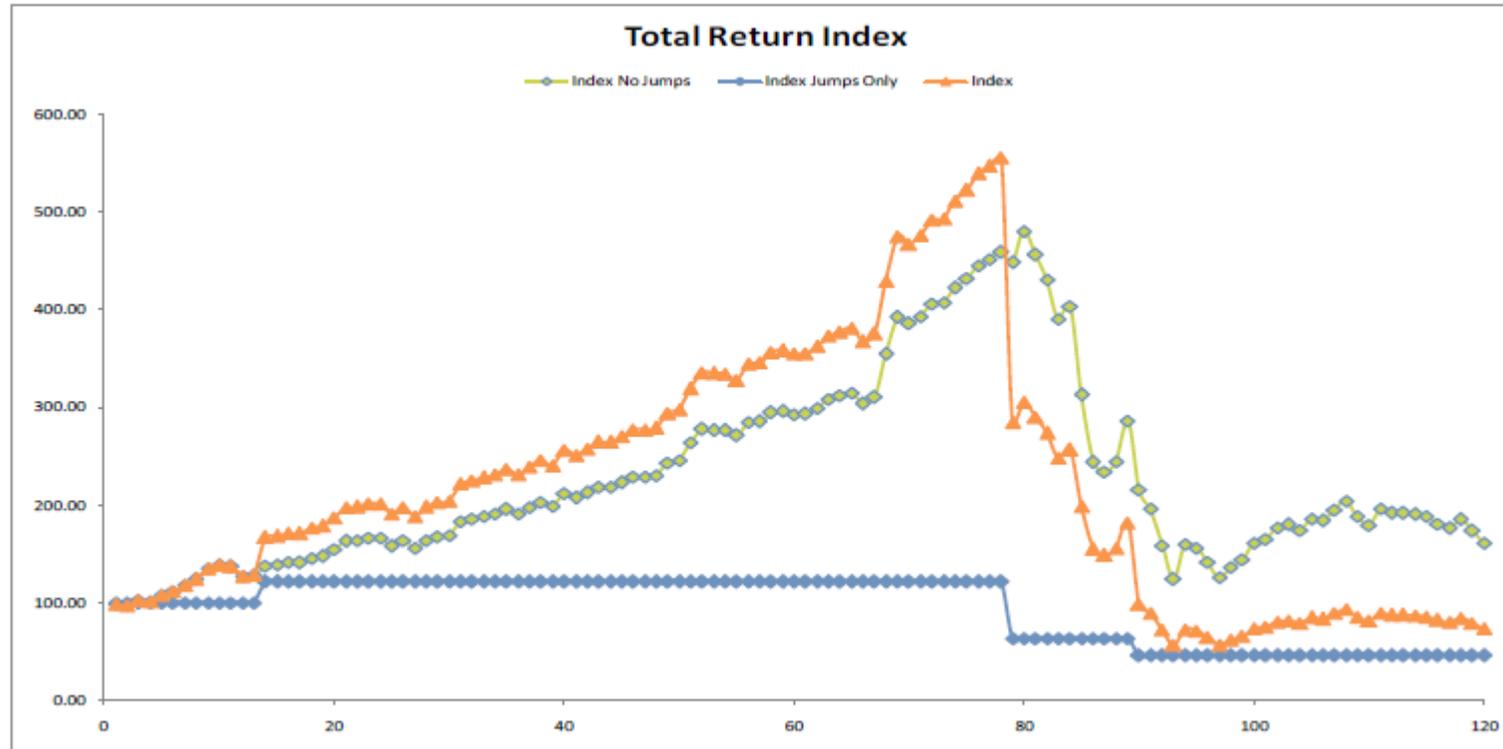
- » Stochastic volatility part is implemented using a biased Euler scheme:

$$S_{t+\Delta t}^{SV} = S_t^{SV} \exp \left\{ \left(\mu - \frac{(v_t)_+}{2} \right) \Delta t + \sqrt{(v_t)_+} \sqrt{\Delta t} Z^{(1)} \right\}$$
$$v_{t+\Delta t} = v_t + \alpha(\theta - (v_t)_+) \Delta t + \varepsilon \sqrt{(v_t)_+} \sqrt{\Delta t} Z^{(2)}$$

- » The jump diffusion part is implemented as:

$$S_{t+\Delta t}^{JD} = S_t^{JD} \exp\{-\lambda \bar{\mu} \Delta t\} \prod_u^{N(\Delta t)} J_u$$
$$N(\Delta t) \sim \text{Poisson}(\lambda \Delta t)$$
$$J_u \sim \text{LogNormal}(\mu_J, \sigma_J^2)$$

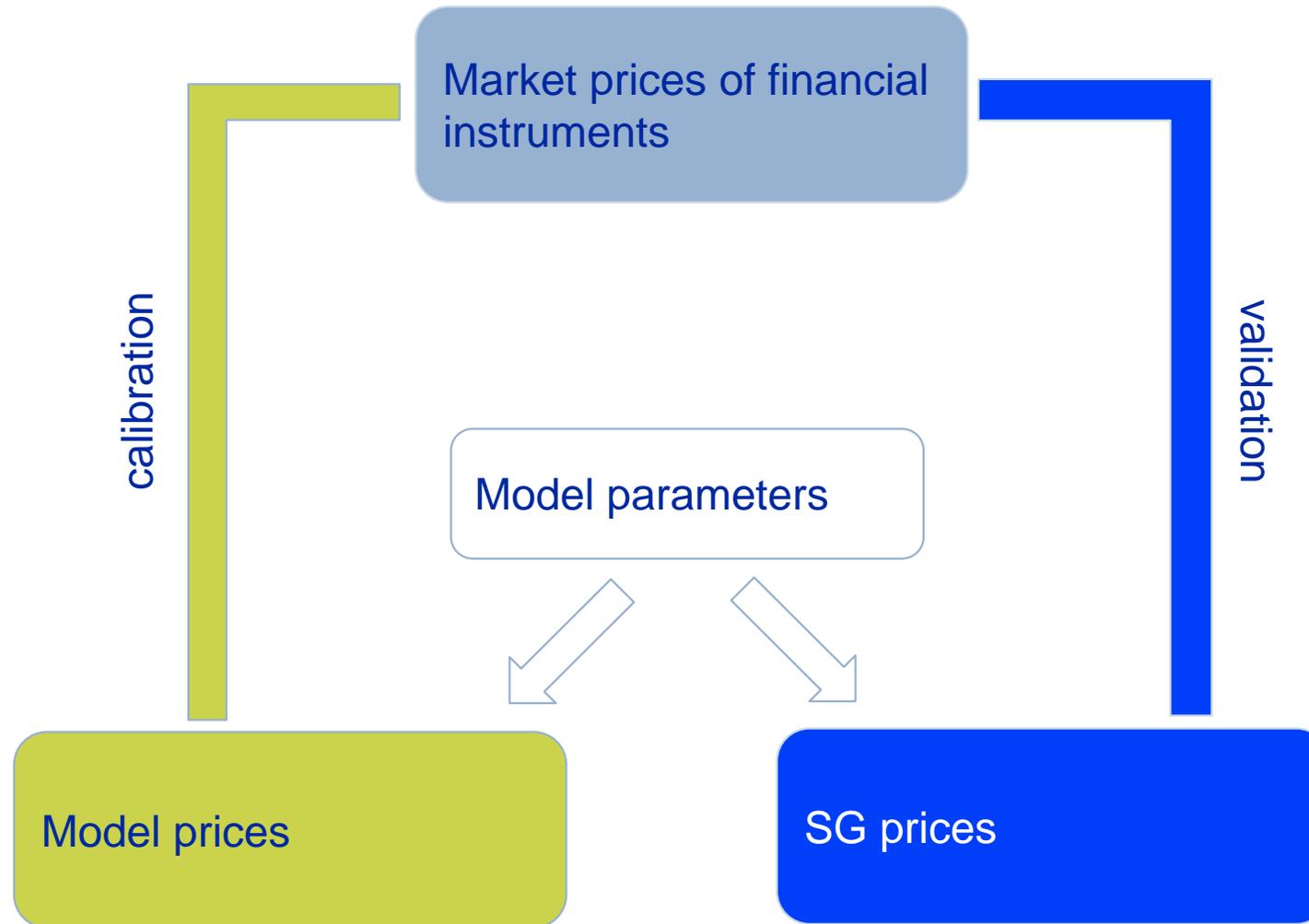
SVJD Model - Results



Desired properties captured:

- » Large jumps are rare and most likely negative
- » Volatility in returns is stochastic
- » Volatility clustering

Market Consistent (MC) Calibration & Validation

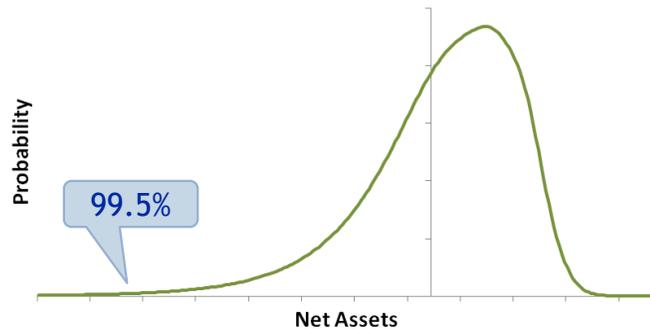




Proxy Generator & Case Study

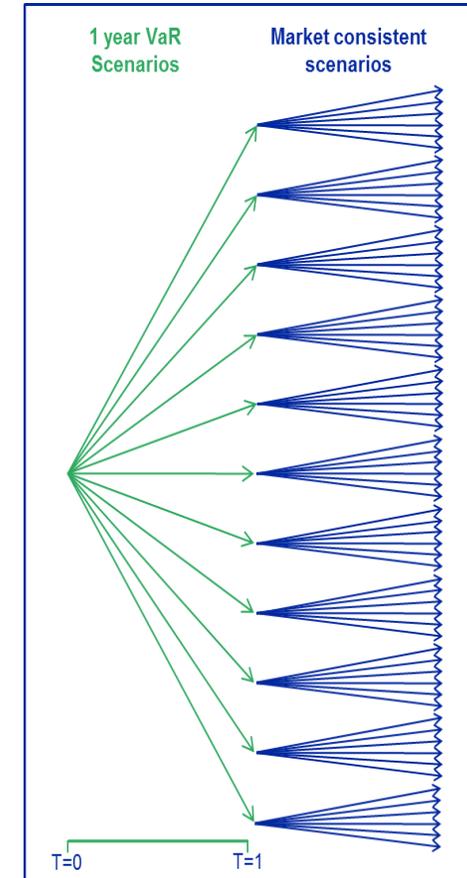
Objective

- » Calculate full probability distribution of net assets under 1 year of economic risk at all points in the corporate hierarchy.



- Requires nested stochastic approach.
- Presents runtime issue.

- » Led to introduction of approximation techniques: Least Squares Monte Carlo (LSMC) and curve fitting.
- » Proxy functions allow significantly faster actuarial revaluation.
- » Proxies are used to estimate economic capital and to assess extent of hedge effectiveness.



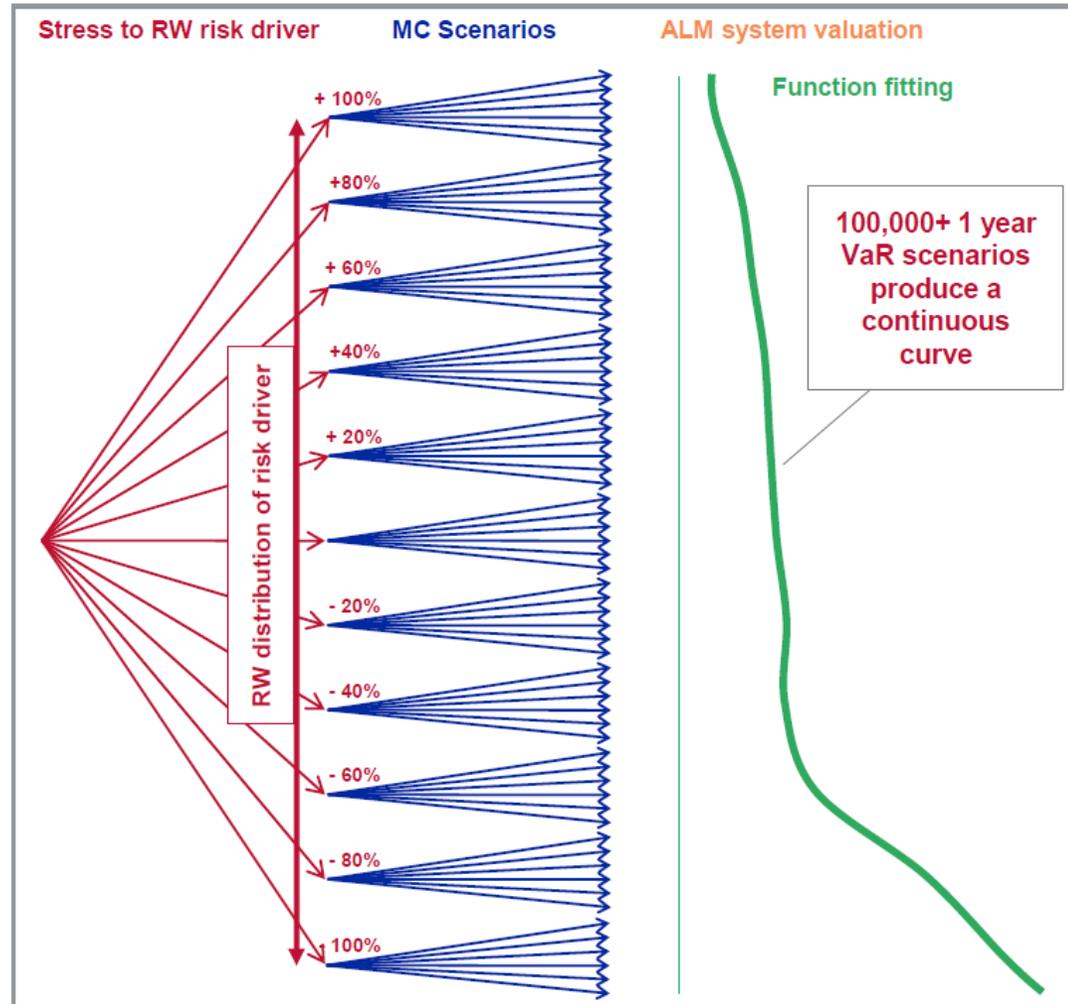
Proxy Methodology

Full Nested Stochastic

The full nested stochastic approach requires a full set of market consistent scenarios for each 1 year VaR scenario.

This is not practical for life insurer ALM models.

Scenario Budget	
1 year VaR Scenarios	100,000+
Market Consistent Scenarios	5,000
Total Scenarios	500,000,000+



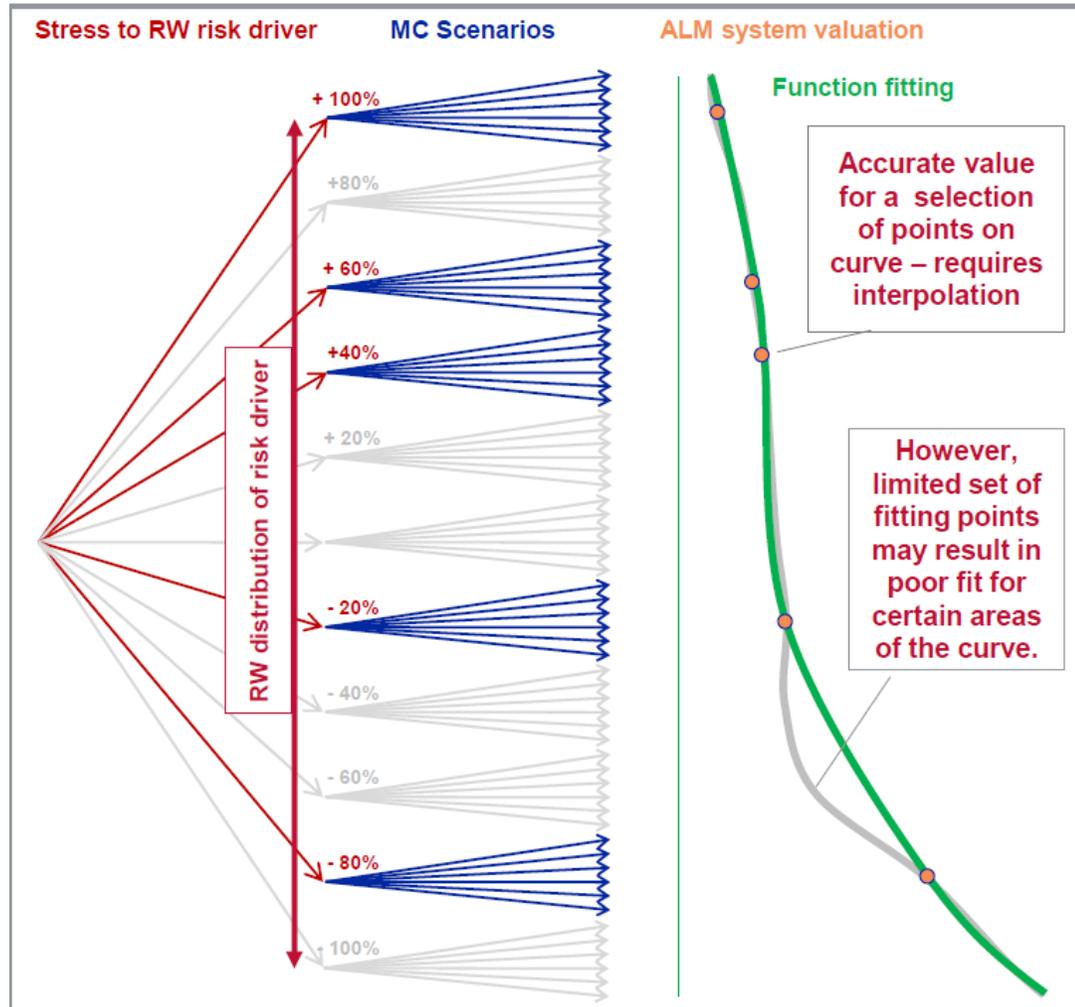
Proxy Methodology

Curve Fitting

The curve fitting approach fits a polynomial function (i.e. multi-dimensional surface) through a set of chosen points with associated accurate valuations (using 5,000 market consistent scenarios).

This is not an efficient use of the overall scenario budget. The ALM model is still a constraint and an insurer may only be able to fit through a few hundred points using this approach.

Scenario Budget	
1 year VaR Scenarios	50
Market Consistent Scenarios	5,000
Total Scenarios	250,000



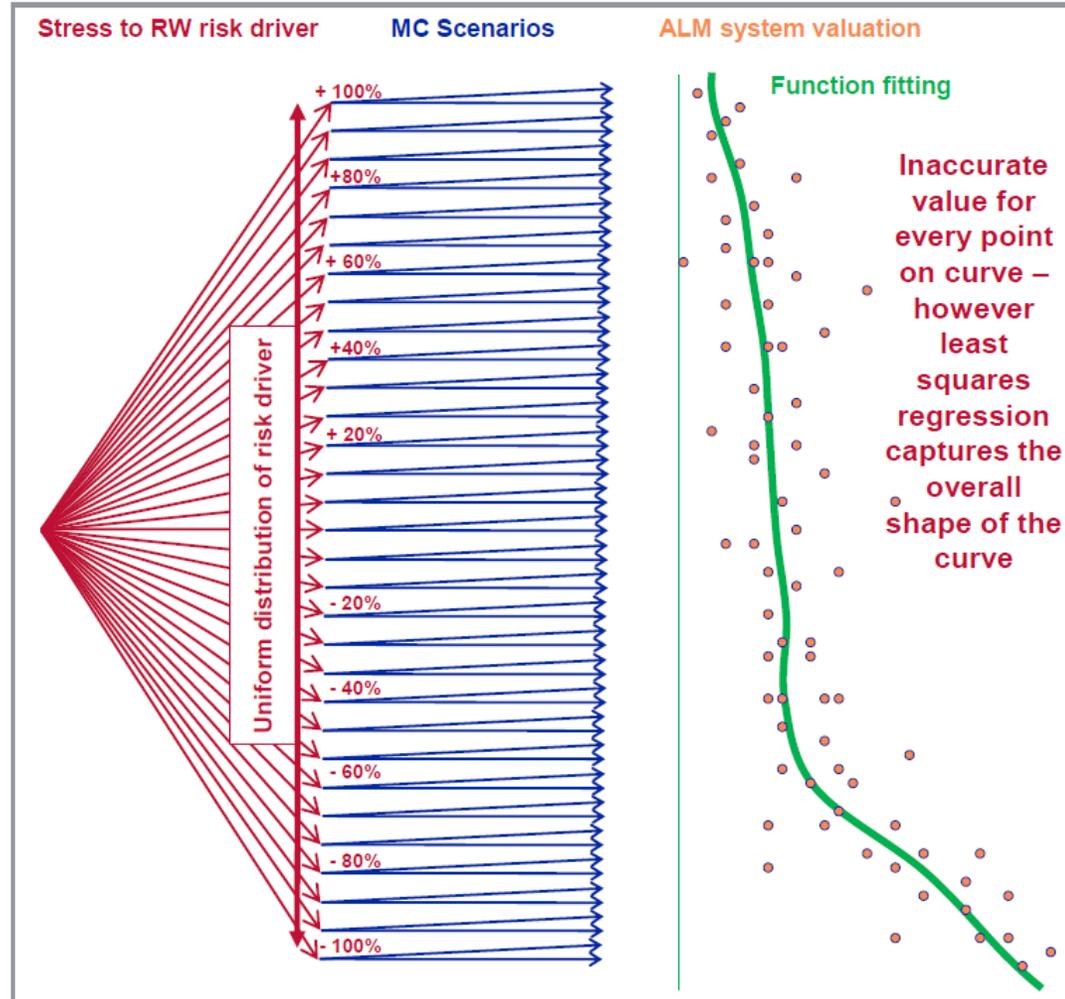
Proxy Methodology

LSMC

The LSMC approach increases the number of fitting points but gives up the accuracy of the associated valuations due to the reduced number of market consistent scenarios.

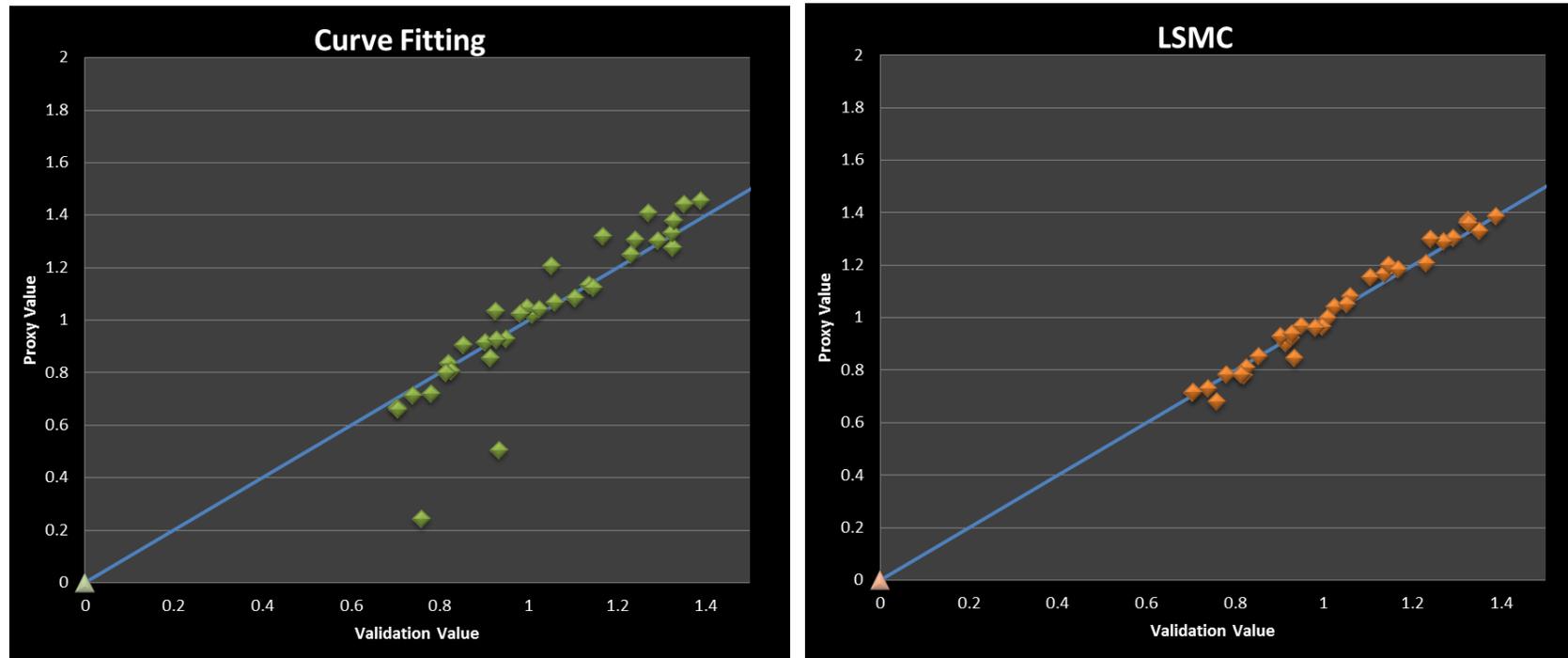
The clever bit is that as long as market consistent scenarios are independent the fit is much better than curve fitting for the same scenario budget.

Scenario Budget	
1 year VaR Scenarios	50,000
Market Consistent Scenarios	2
Total Scenarios	100,000



Case Study Results

Validation of the proxy function



- » LSMC provides a better fit across the whole distribution. In the curve fitting example there are several points which have a very poor fit. These are primarily the high interest rate scenarios which were not covered by a fitting point. This illustrates one of the weaknesses of curve fitting – choice of the fitting points is critical.



ESG Demo

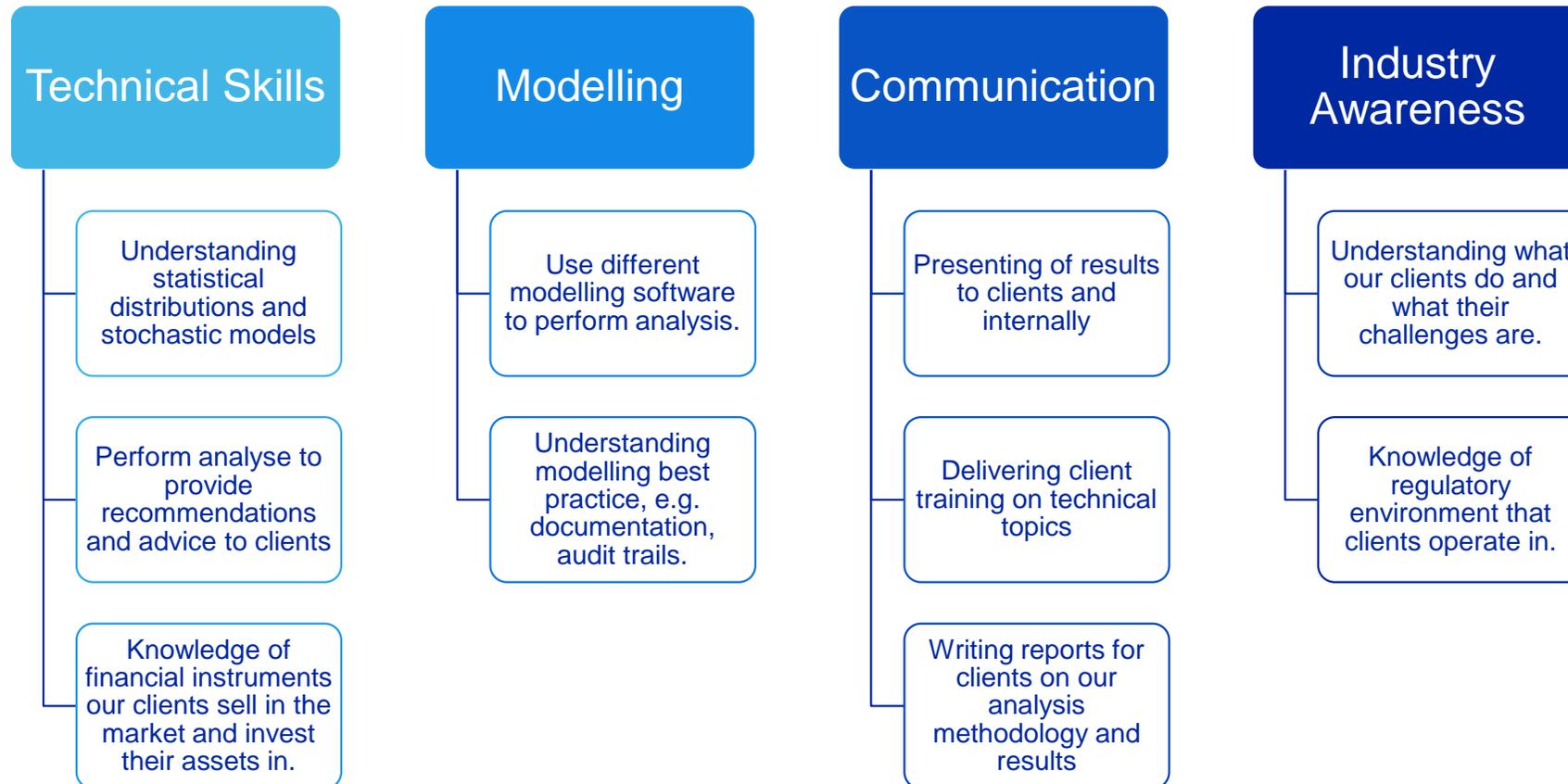
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Working at Moody's
Analytics ERS

Roles within MA Insurance



How do mathematical skills help me do my job?



5

Moody's Analytics ERS
Graduate Programme

Moody's ERS Graduate Programme – wider opportunities

- » Current program is in its 9th year
- » Graduates have been recruited and developed in the insurance business over the last nine years
- » In this period we have recruited 15-20 graduates with all moving into permanent roles
- » These graduates have developed and moved into a variety of roles in the organization:
 - » Advisory Services Teams
 - » Modelling and Calibration Services
 - » Product Management
 - » Research Teams
- » Career progression is a focal points for us

**Director –
Advisory Service**

Leading Advisory Team in
Edinburgh Office

**Associate Director -
Modelling Operation**

Leading client projects
and engagements in US
Office (WTC)

**Assistant Director -
Advisory Services**

Product manager
responsible for delivery of
our ESG software in
Edinburgh Office

Snapshot of Assignments

Partnered with a senior consultant on projects such as:

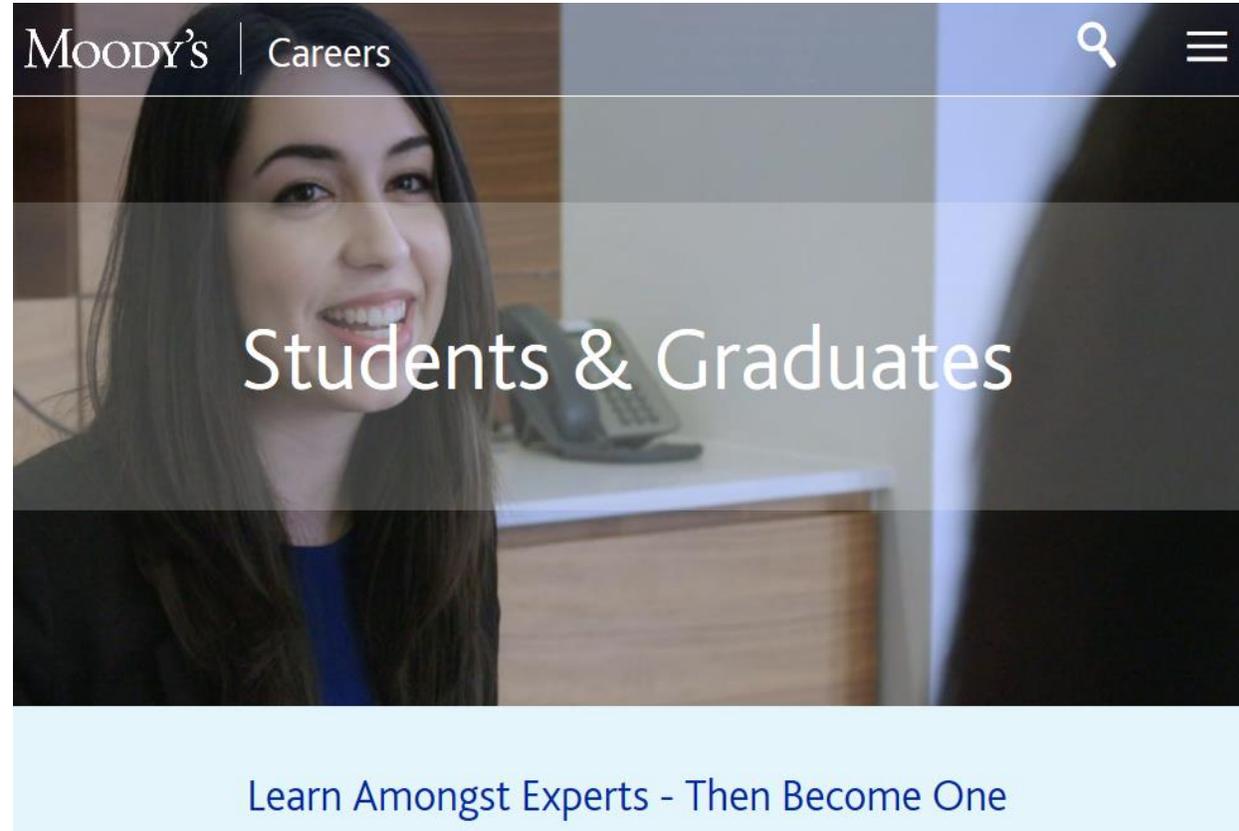
- » Product Implementation – configuring the ESG software to produce scenario sets used in liability valuation, capital analysis, portfolio optimization and general risk management
- » Product Customisation/Parameterisation
- » Model and Calibration Method Development
- » Business Analysis in Implementation projects related to the Solvency II
- » Calibrating economic models to new data or market conditions
- » Answering technical questions from customers to help them understand models or methods
- » Implementing new services (such as economic scenario or model calibration services) to a customer's specific requirements
- » Developing and implementing new methods, tools or infrastructure to enhance our propositions
- » Providing training to internal teams and clients on the use of our software and the underlying quantitative models and techniques

What we are looking for

- » Higher education within Finance, Actuarial, Maths or Physical Sciences
- » Quantitative aptitude and proven analytical skills
- » Good communication skills – both verbal and written
- » Able to work to tight deadlines and manage own workflow/priorities
- » Strong attention to detail
- » Initiative and Result driven
- » Fluency in English is essential
- » Other European language is beneficial

The General Application Process

- » Visit our career page: <https://careers.moody's.com/students-and-graduates/ma-graduate-program/>
- » Select our Students and Graduates page to learn about working as a graduate at Moody's
- » Or Select our search job function to look for roles globally
- » Upon receiving your application, our recruitment team will review your CV and covering letter, assessing your suitability for the programme alongside other applicants





Q+A

Submit questions to

Campus.Emea@moodys.com

MOODY'S | Better decisions

Amalie Fabricius-Vieira
7 Exchange Crescent
Conference Square
Edinburgh EH3 8RD
E: amalie.vieira@moodys.com

moodys.com



Appendices

Example – SVJD & Equity Modelling

Key Features of the SVJD Model

» The SVJD model is a combination of two well known models

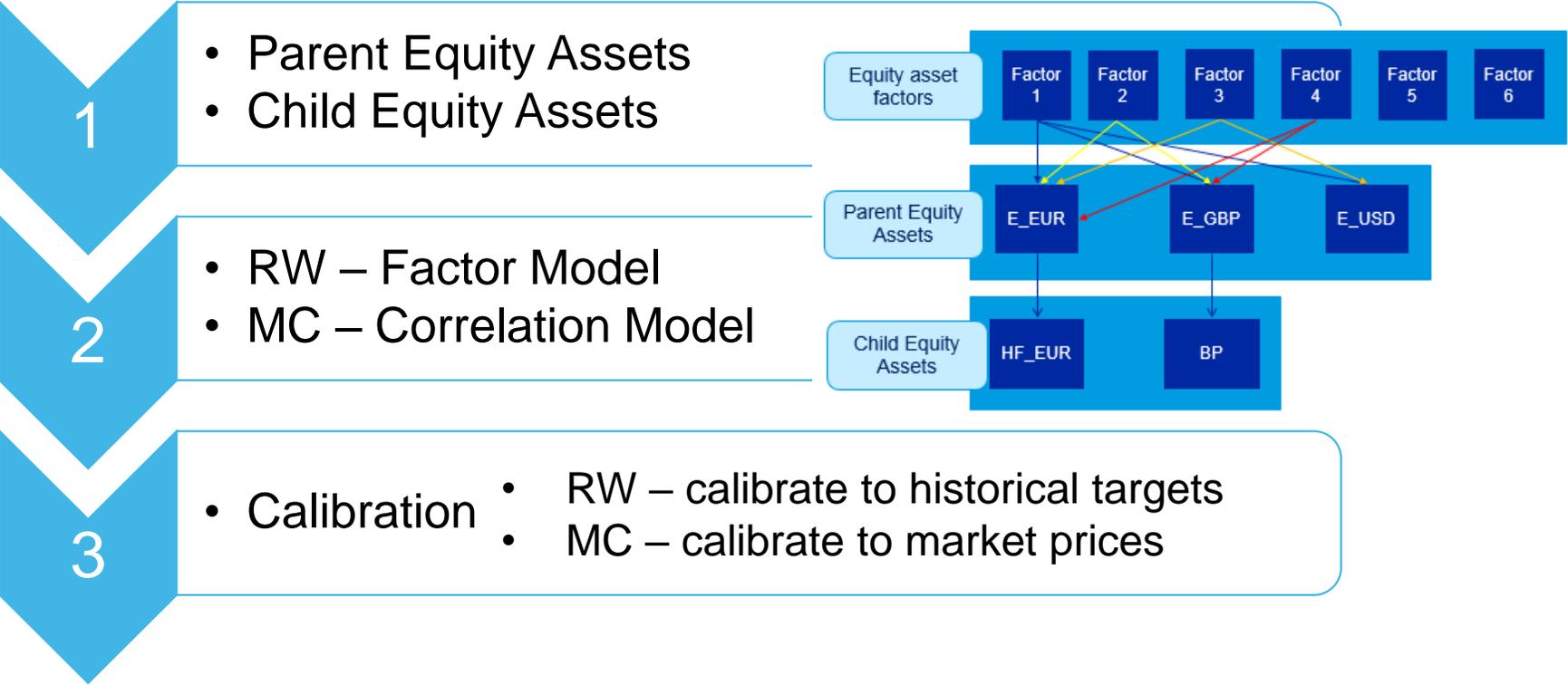
Heston Stochastic Volatility Model

- » Produces stochastic volatility – seen in historical observations
- » Defines a negative correlation between asset return shock and stochastic variance shock
 - Leverage effect
 - Creates negative skew in RW asset returns
- » Volatility is mean reverting
- » Exhibits volatility clustering
- » Heston model creates the overall shape of the implied volatility surface – variation by maturity and strike

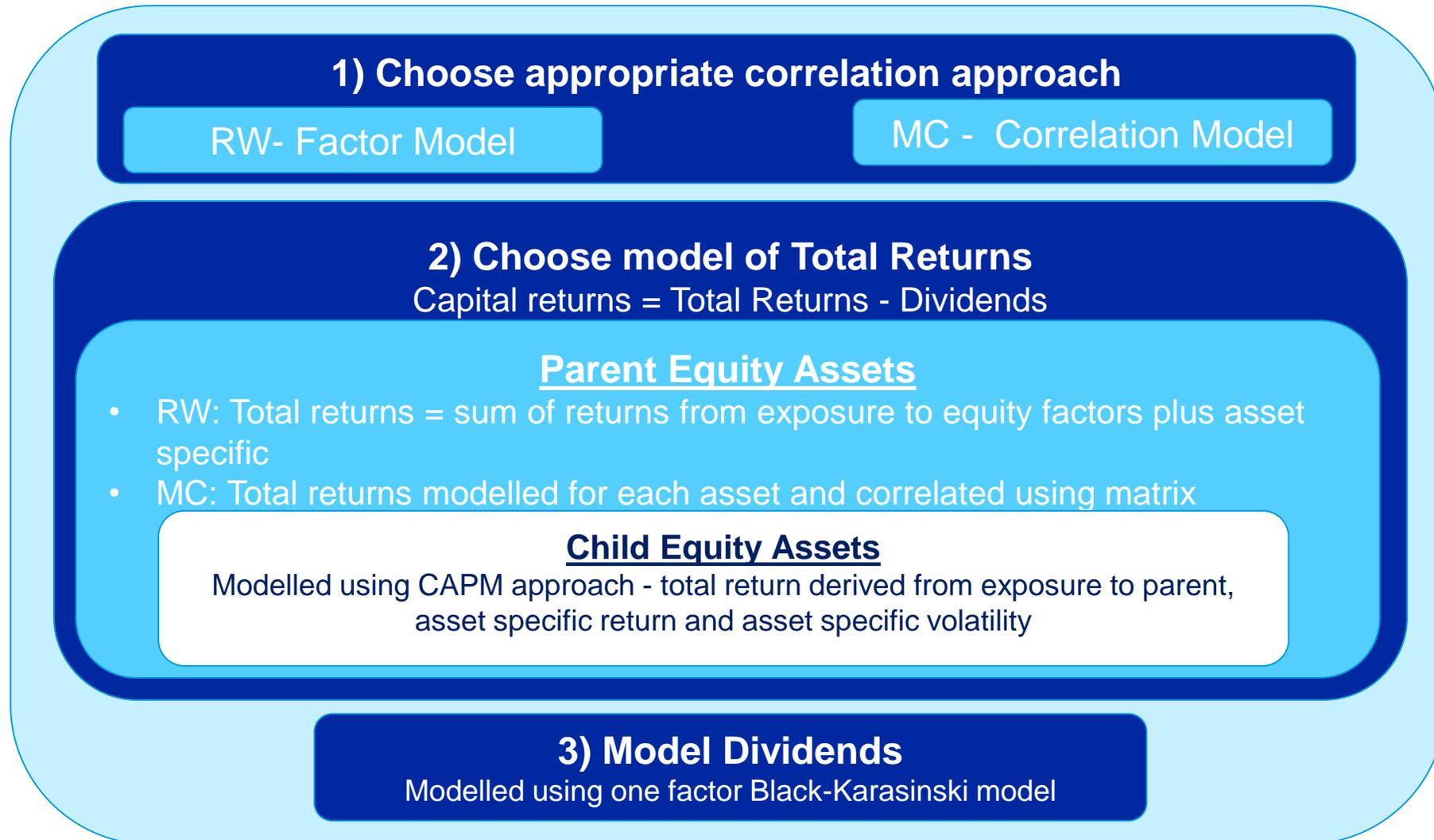
Merton's Jump Diffusion Model

- » Jump process can be viewed as a model of rare events
- » Jump size is typically large and negative
 - Jump can be viewed as break in the typical market conditions
- » In the Market Consistent environment, the jump model is responsible for short term skew features
- » In the Real World, it is responsible for skew and kurtosis in return distribution

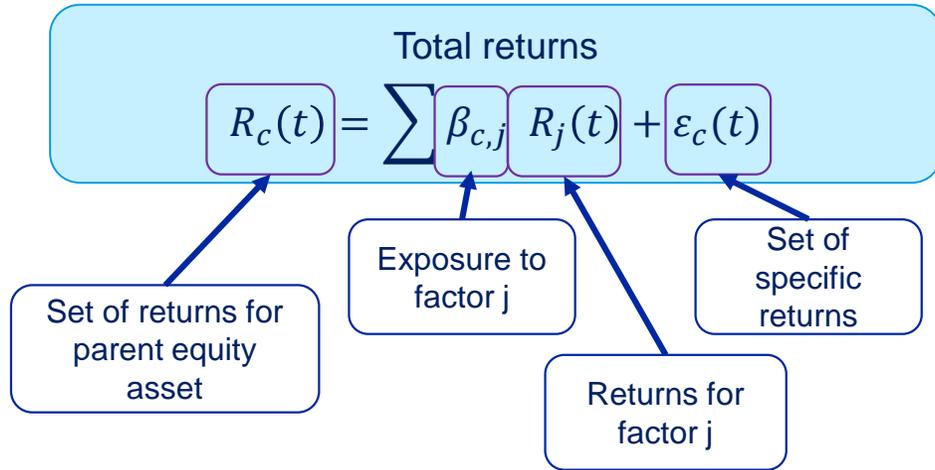
Equity Modelling: Our Approach



Equity Modelling: Our Approach



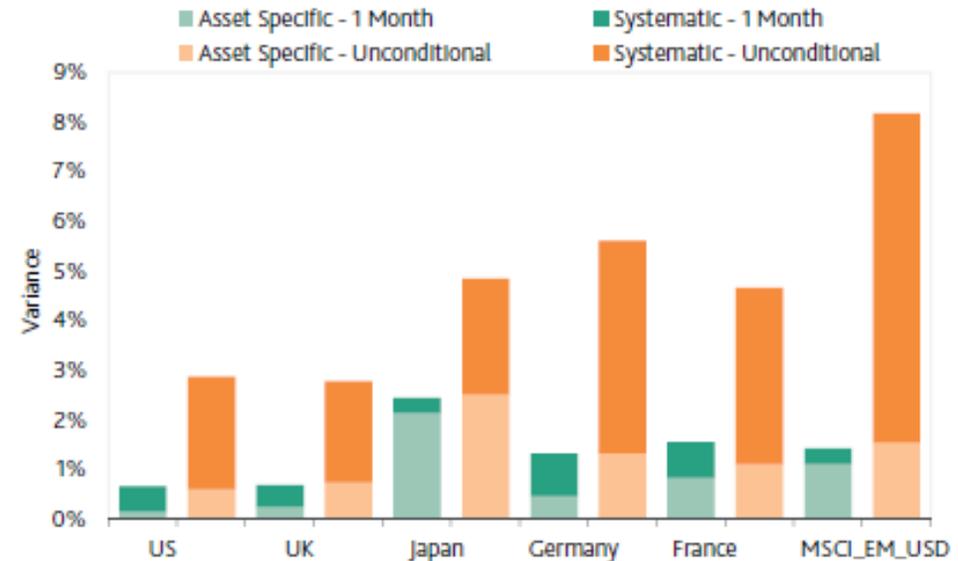
Equity Factor Approach – Key Features



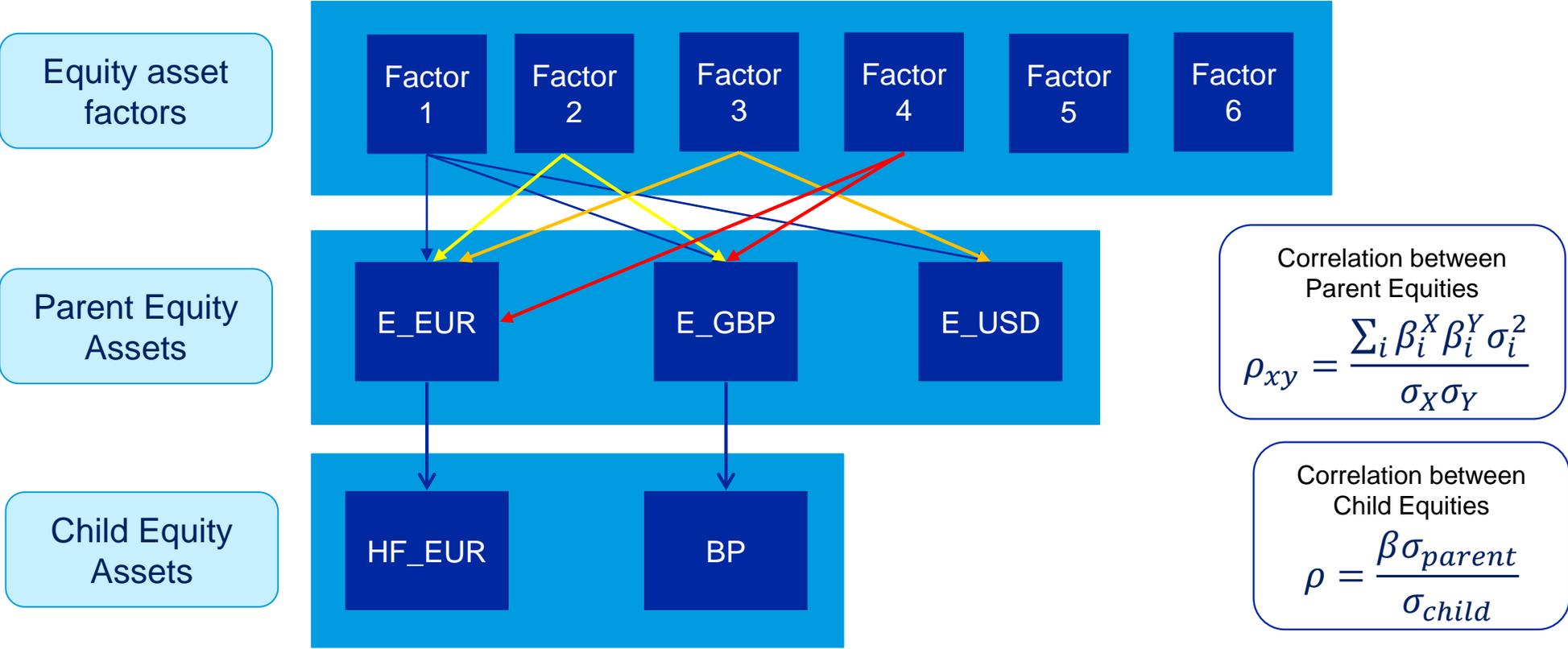
- » Used to model log excess return
- » Each asset exposed to a number of systematic factors
- » Total return given by the sum of return derived from exposure to factors (j) and specific returns

- » Factor one acts as a 'global' equity factor, with all assets being exposed to it
- » Weight on factor 1 also drives tail correlation - Not explicitly targeted, but monitored
- » Systematic risk through the factor drives correlation in the model
- » Specific risk ensure we can target index-specific volatility targets

Contributions to Total Variance



Equity Factor Approach - Model Structure



Correlation between Parent Equities

$$\rho_{xy} = \frac{\sum_i \beta_i^X \beta_i^Y \sigma_i^2}{\sigma_X \sigma_Y}$$

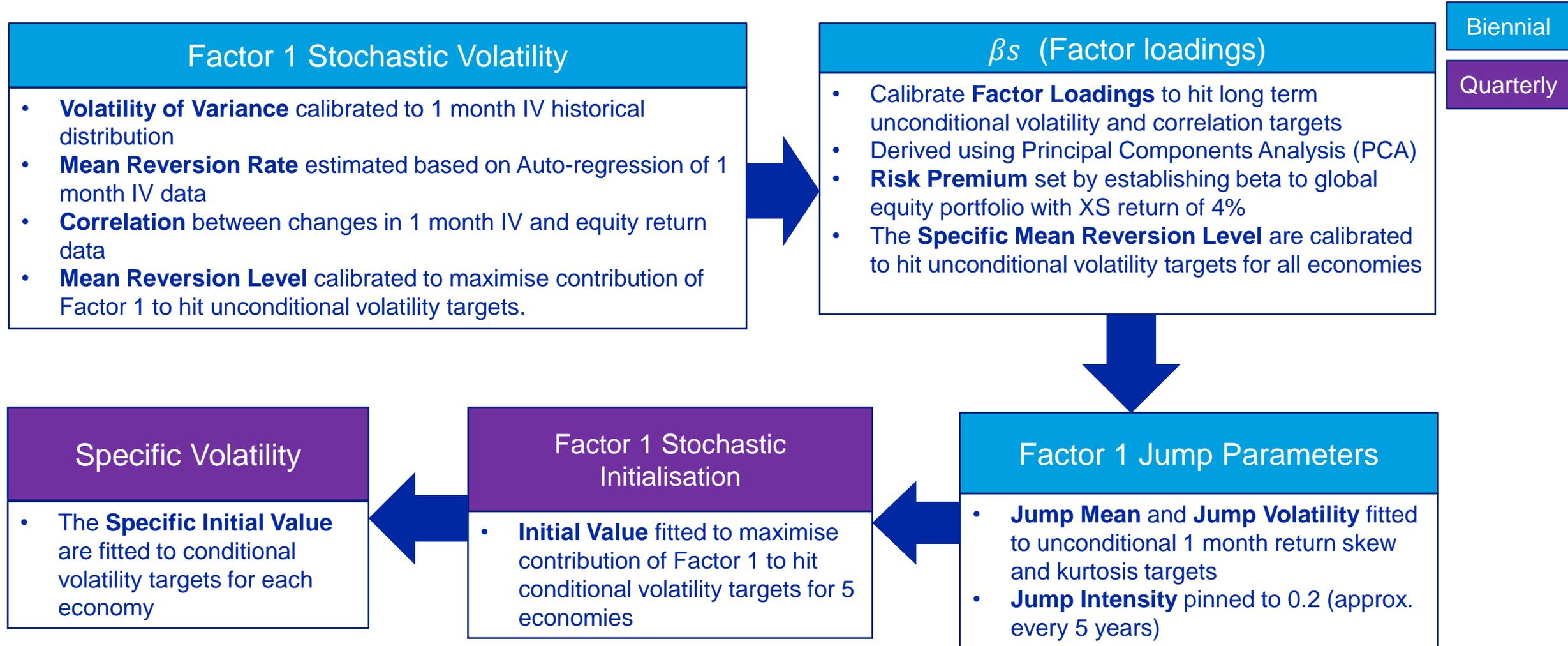
Correlation between Child Equities

$$\rho = \frac{\beta \sigma_{parent}}{\sigma_{child}}$$

Suggested volatility model choices

	Factor 1	Factor 2-6	Specific
Stochastic Volatility Jump Diffusion (SVJD)	SVJD	Fixed	SV

SVJD Real World Calibration



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